



# SAZALI CONSULTANCY (T) LIMITED



TANZANIA | KENYA | MALAWI

[www.sazali.co.tz](http://www.sazali.co.tz)

A national firm of Accountants, Tax and Management Consultants dedicated to the practice of Financial Management, Audit Reviews and Consulting.

We aim at supporting companies in making informed and value-maximizing decisions and pave their way through the challenges of implementation.

We strive for excellence by staying updated on all developments in the finance world, tax law and changes in the laws governing countries that interact with the Tanzanian market in order to provide sound, accurate and relevant advice and services to our clients.

Our delivery is backed by profound research, rigorous analysis of the situation in place and surrounding factors. Our consulting team explores the best alternatives, studies and does a thorough study of the sector, uncovers investment opportunities and risks, and provides objective and constructive recommendations. The recommendations are then followed by a step by step guidance throughout the implementation phase of the solutions provided to the firm.



## Company Summary



# The Corporate Duo



## Samaha Zahor

*MBA – Corporate Management  
Bachelor of Arts - Banking and Finance  
Board Member – Zanzibar Women’s  
Chamber of Commerce (ZWCC)*

Samaha is a professional financial analyst and audit consultant with more than 6 years of industry experience in providing top level financial services consulting to corporate firms in Tanzania, with a track record of serving clients across different industry sectors.



## Hamid Shehan

*Bachelor of Arts – B.Comm  
ACCA Affiliate*

Hamid has over 15 years of experience in audit, tax and advisory. He has carried out tasks under statutory audits, due diligence, tax audit and health checks, internal audits, company restructuring, controls restructuring, feasibility studies, investment portfolios etc. He has performed his work in multi-sector industries.

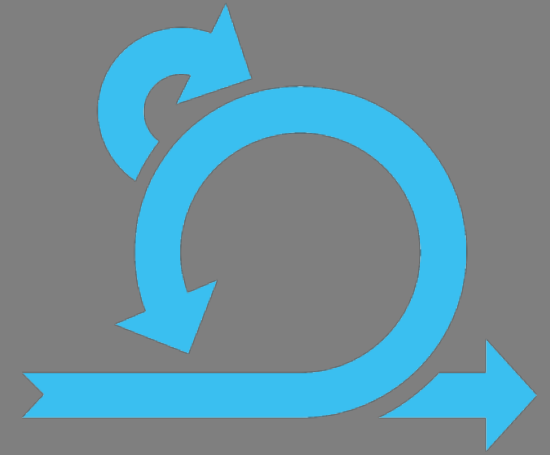


**To provide the intellectual capital that will act as a catalyst in developing effective tailor made and sector based financial and accounting solutions for our clients.**

## **Mission**

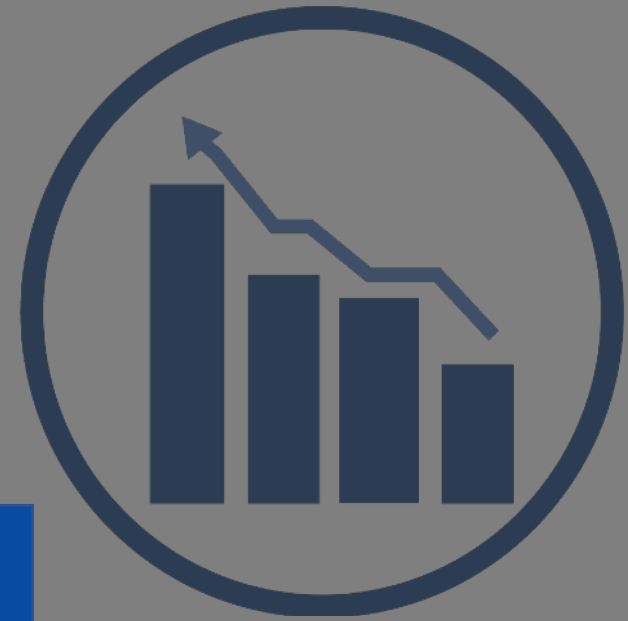
## **Vision**

**Our curiosity for market share is leading us to be recognized by our clients and competitors as the benchmark in financial consulting service delivery within our industry and chosen markets.**



**We lead by example, are results driven, client focused, promote teamwork and have the highest standards of integrity.**

## **Values**



# OUR SERVICES





# CLOUD ACCOUNTING/BOOK-KEEPING

Different from traditional, on premises, or self-install accounting software, since the accounting software is hosted on remote servers. Data is sent into the cloud, where it is processed and sent back to the user. This method of accounting involves minimum human interface, and less long term costs.

System Application – we use various online system applications e.g Quickbooks, Xero, Zohobooks, Smartsheets, Google Sheets etc.

We aim to establish a chart of accounts that are designed to fit every sector.

We also implement administration and supporting documents management – all physical documents related to any transactions are uploaded along, to ensure that there is a sync between the administration of information flow and operational cost centre.



# TAX PLANNING

This includes a thorough review of different types of taxes relating to a respective sector. This scope takes into consideration an assessment, application and quantification of taxes as per the laws and regulation as well as jurisdictions over double taxation.

The objective of this is to:

- a. Understanding the entity and its environment
- b. Uncover potential tax exposures
- c. Enumerate the possibilities of interest and penalties
- d. Historic and progressive review of tax trend for concrete anticipation and forecast.
- e. Recommendation and mitigation of potential tax exposures that shall enable user to draw conclusion and make fair presentation.
- f. Reporting entailing the exposures, observation, implications and suggestions.



# INTERNAL AUDITS AND RISK ANALYSIS

Our internal audits are very thorough and help to evaluate a company's internal accounting processes and controls.

We assess the company's compliance with laws and regulations, verify information and make recommendations for improvement which include setting new controls/protocols and or modifying the current ones.





# TRANSACTION ADVISORY

We have a team of specialists, working with people from varied disciplines to help large clients manage and execute high-profile transactions. Our analytical skills and real-world experience are used to solve diverse situations and unique problems. By appreciating our clients' overall objectives and understanding how transactions can influence an organization's success, we then assess and navigate risks, always balancing these against potential rewards.

With main focus on:

1. Mergers and Acquisitions
2. Operational Transaction Services
3. Transaction Support
4. Valuation and Business Modelling





# FORENSIC ACCOUNTING / FRAUD INVESTIGATION



A forensic audit examines and evaluates a firm's or individual's financial records to derive evidence used in a court of law or legal proceeding.

We carry out a forensic audit when there is suspicions of the following:

1. Corruption or Fraud
2. Asset Misappropriation
3. Financial Statement Fraud

# REVENUE MANAGEMENT (HOSPITALITY SECTOR)

This includes external assistance to businesses in the hospitality sector to accomplish their primary goal of maximizing revenue and profits.

Our team consists of individuals with vast expertise and experience in serving clients in this sector.

We assist businesses in the hospitality sector to boost their revenue by developing pricing strategies, forecasting price and revenue based on demand, evaluating trends in the economy, creating promotional plans and reporting the same to the management.

